



TN Planning Add-In for SAP BusinessObjects



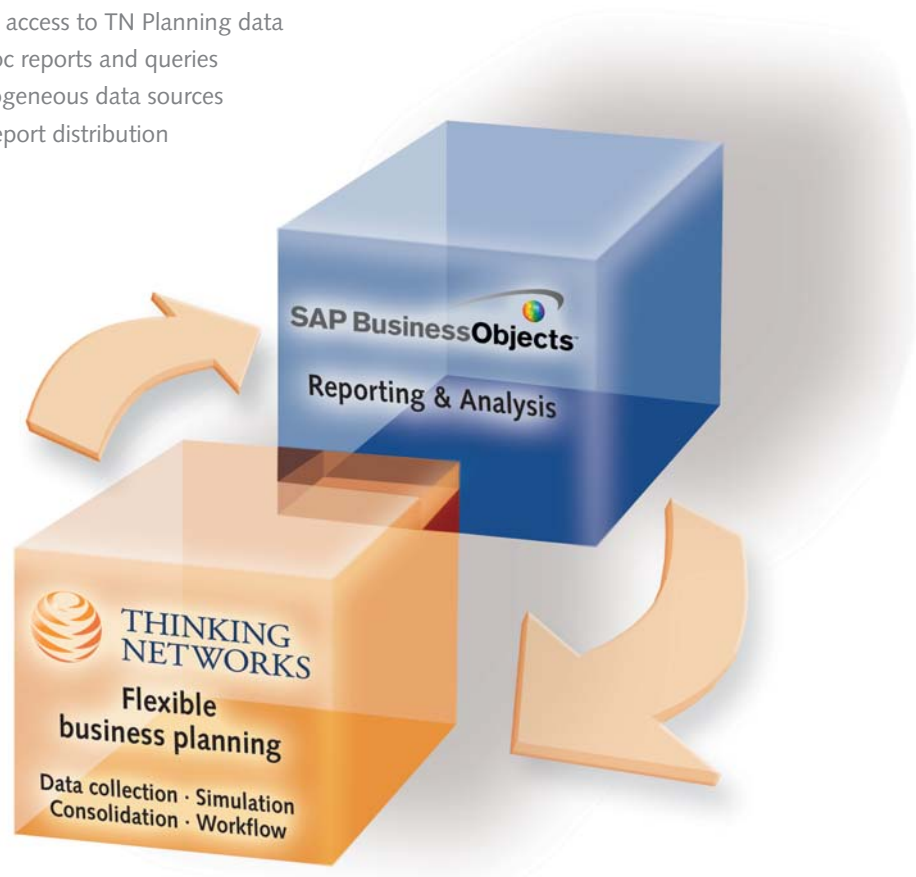
Planning, budgeting and consolidation —
in your accustomed SAP BusinessObjects working environment

Planning solutions with maximum flexibility on your SAP BusinessObjects data

The easily adaptable planning solution from Thinking Networks can draw the data you need for your entire planning process directly from the universes of SAP BusinessObjects. The planning masks required for TN Planning are integrated into SAP BusinessObjects InfoView. Your whole business planning process, from planning data entry and computation to management of the planning workflow, takes place in your familiar SAP BusinessObjects working environment.

You plan, simulate, analyze and report within a single, unified system.

- 3** High-end reporting and analysis with SAP BusinessObjects
- Direct access to TN Planning data
 - Ad-hoc reports and queries
 - Homogeneous data sources and report distribution



- 2** TN Planning integrated into SAP BusinessObjects InfoView
- Direct entry of data in SAP BusinessObjects InfoView
 - Real-time planning computation and simulation
 - Planning workflow management

- 1** SAP BusinessObjects as data provider
- Use of universes
 - Simplified integration
 - Direct exchange of data and structures

Simple design, efficient implementation and reliable control of individualized planning pro-

	2009 Total Year		2010 Total Year		Deviation %		2011 Total Year	
	Actual	Share	Forecast	Share	FC/Act.	Plan/Act.	Plan	Share
Revenue	12,571	100.00	14,634	100.00	16.41	22.23	15,365	100.00
Cost	6,643	52.04	7,066	48.29	6.30	8.51	7,208	46.91
Discount	1,007	8.01	2,072	14.16	105.72	113.56	3.01	2.151
Profit (I)	4,921	39.15	5,495	37.55	11.66	23.85	8,156	52.88
Profit Contribution Margin (II)	28.15		37.55		-4.08	-0.14	4.10	29.29
Bonus	830	6.60	1,059	7.24	27.64	34.27	5.19	1,114
Selling Cost - var.	4,047	32.20	4,397	30.04	8.63	14.27	5.19	4,625
Profit (II)	44	0.35	39	0.27	-18.69	508.84	580.82	267
Profit Contribution Margin (III)	0.35		0.27		-27.39	397.49	588.42	1.74
Supplier Discount	1,011	8.04	1,294	8.94	27.98	34.62	5.19	1,261
Supplier Bonus	664	5.26	840	5.79	27.64	34.27	5.19	892
Profit (III)	1,719	13.67	2,181	14.90	26.86	48.58	15.55	2,320
Profit Contribution Margin (IV)	13.67		14.90		8.89	19.87	10.07	16.40
Selling Cost - (IV)	549	4.37	725	5.02	30.85	31.17	-2.00	720
Administration Cost	250	1.99	398	2.72	89.00	54.31	-3.00	366
Profit (IV)	920	7.32	1,048	7.16	13.92	53.68	34.99	1,413
Profit Contribution Margin (V)	7.32		7.16		-2.14	25.74	28.49	8.20

Breakdown of summarized entries
Values entered at the aggregate level can be distributed.

Breakback with alternative entries
Optional entry of absolute values, deviations or computed values. The other values are back-calculated.

Fixed values
Values fixed on the basis of planning data are excluded from back-calculation and distribution.

Comments
Background information can be saved at the report and cell levels.

Workflow management
Active management of the planning process with status-dependent release / blocking of data entry fields

Standardized modules — rapid implementation

The TN Planning Add-In for SAP BusinessObjects provides solutions for all areas of your business, for example:

Personnel:
Personnel cost planning by employees and cost centres

Controlling:
Cost planning, incl. allocation, investment planning, controlling for affiliated/subsidiary organizations

Finance:
Integrated earnings, balance sheet and financial planning, group consolidation in accordance with commercial

Sales:
Quantity and revenue planning, simulation and forecasting, cost-volume-profit analysis

Purchasing:
Integrated procurement and turnover planning, limit planning

SAP BusinessOb-

Expand your SAP BusinessObjects to build a comprehensive Business Performance Management system with the TN Planning Add-In.

Thinking Networks is a leading supplier of sophisticated planning and consolidation solutions and has earned the trust of corporate clients with specific planning requirements, including [Beiersdorf](#), [Deutsche Bank](#), [Fresenius](#), [Hermes Logistik](#), [Media Saturn](#), [Otto Group](#), [Postbank](#), [SEB Bank](#) and [TUI](#).

SAP BusinessObjects



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